

# Copilot Travel Cuts API Overhead and Boosts Productivity Over 50% with Zuplo

Copilot Travel couldn't get Kong to work. They ditched it and embraced Zuplo's API Gateway for incredible ease of use and unparalleled performance.

## Challenges

- › **DevOps Hurdles:** Kong's self-hosted solution created operational challenges
- › **High Maintenance:** Full-time engineer required for upkeep
- › **Scalability Issues:** Struggled to handle growing demands
- › **Latency Challenges:** Needed ultra-low latency for global operations
- › **Limited Protocol Support:** Required compatibility with REST, SOAP, and GraphQL

## Zuplo Solution

- › User-friendly, cloud-based SaaS
- › Advanced routing for low latency
- › Multi-format API support for all required protocols
- › Cloud-agnostic deployment

## Key Results

<b>&gt;50% faster</b> implementation of APIs	<b>Streamlined resources</b> away from DevOps to core engineering
<b>APIs developed in days</b> rather than months with Kong	<b>Partner relationships increased</b> via partner-facing APIs built with Zuplo

## About Copilot Travel

Copilot Travel is an integration platform, helping agencies connect to global airlines, hotel chains, and other travel service providers in real time.

## The Journey To Zuplo

Copilot Travel needed an API gateway to unify global travel data but found Kong's complexity too demanding. Managing their self-hosted instance required a full-time DevOps engineer and created operational burdens that prevented production use.

Nine months into their contract, they switched to Zuplo. Its simplicity, edge-native performance, and cloud-agnostic design reduced DevOps complexity and increased development agility. Time-to-market improved as Copilot Travel leveraged Zuplo's intuitive interface to implement features like API key management, fine-grained rate limiting, and policy controls with minimal effort.

With Zuplo's intuitive, cloud-native interface, Copilot Travel simplified real-time integrations across hundreds of travel providers, speeding up their mission to unify global data efficiently.

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Setting up an API in Kong was a lot of work. In Zuplo, it is very fast—you can do it in 10 seconds.

Gary Sommerhalder  
CEO, COPILOT TRAVEL

